

# CBV NEWS

## NOTICE BOARD



### NOMINATIONS OPEN FOR HALL OF HONOURS

#### FCBV DESIGNATION

Granting of the Fellow designation is the highest honour CBV Institute confers. The FCBV recognizes those Members who have demonstrated acknowledged achievements in the following fields of activity:

- provided distinguished service to the business valuation profession, and
- brought significant recognition to the business valuation profession.

[Access the nomination form.](#)

The nomination deadline is December 1, 2020.

#### LIFE MEMBER DESIGNATION

The designation of Life Member is granted to Members who have attained eminence in the field of business valuation and who have retired from active practice as a business valuator.

[Access the nomination form](#)

The nomination deadline is December 1, 2020.

### CBV WOMEN IN VALUATION: LEADERSHIP AND HAPPINESS A FEW SPOTS REMAIN

This interactive online event is designed to educate, inspire and connect female valuation professionals across the country. Participants will share experiences and information, acquire new contacts, network with peers and learn from experts. Join Erica Willick, CPA, CA, internationally published author, health coach, and expert in the field of wellbeing for working women as she facilitates this important discussion.

Registration for this event has been **limited to 20 CBVs** in order to facilitate small group discussions and networking.

Date/Time: **October 7, 2020, 12 – 1:30 pm EST**

[Register here to secure your spot today!](#)



### MEMBERSHIP APPLICATION DEADLINE

The next membership application deadline is **October 15th**. Individuals who have fulfilled all other criteria of membership but are waiting for their 2020 MQE results may apply for membership (by submitting a membership application form) until October 15th. More information has been sent to 2020 MQE Candidates. If you did not receive the information or have any questions please contact [education@cbvinstitute.com](mailto:education@cbvinstitute.com).

# UPCOMING IVSC AGM AND FREE WEBINARS THIS OCTOBER!

As a member and sponsor of the International Valuation Standards Council (IVSC), you are invited to attend the upcoming Annual General Meeting and free virtual live webinars hosted by the IVSC. The webinars bring together leading experts from around the world to share their perspectives on the trends shaping the valuation profession and the markets and economies valuers work in. Register for the sessions below!

## Unlocking the Value of ESG

Monday, October 5, 2020 - 7 – 8 AM EST

Join a panel of leading international experts as they discuss the importance of ESG considerations in the valuation and investment process, and reflect on potential frameworks for capturing, reporting, and analysing ESG factors.

## The Big Picture: Economic and Market Outlook

Tuesday, October 6, 2020 - 9 – 10:30 AM EST

Leading experts from the world of finance, business and politics share their thoughts on the outlook for 2021 and beyond in this keynote panel session.

## Emerging Trends in Retail Valuation

Wednesday, October 7, 2020 - 9 – 10:30 AM EST

An expert panel reflect on some of the trends shaping the world of retail property and the impact of these trends on valuation approach.

## Added Value: Accounting for Internally Generated Intangibles

Thursday, October 8, 2020 - 9 – 10:30 AM EST

International experts discuss one of the hottest topics in the profession in this session looking at internally generated intangibles.

## 2020 IVSC AGM session

Thursday, October 15, 2020 – 8 AM EST

The formal business part of the AGM. Trustees will be in attendance.

## Joint IVSC Standards Board Update

Friday, October 16, 2020 – 6:30 AM EST

This session is an overview of the standards boards' current and planned work, targeted towards members and sponsors but relevant to all stakeholders.

# DID YOU KNOW? BVR RESOURCES AVAILABLE FOR FREE

Did you know? CBV Institute provides CBVs and Students **free access** to a number of archived webinars and publications by BVR.

For example, this publication: **What It's Worth: Valuing Residential and Commercial Construction Companies** – this resource offers insight into what drives value in a building enterprise and how to account for every special consideration.



What It's Worth: Valuing Residential and Commercial Construction Companies

 **DOWNLOAD**

**Publish Date:** February 2020    **Format:** PDF  
**Author:** Pasquale Rafanelli

*What It's Worth: Valuing Residential and Commercial Construction Companies* is an ideal and timely resource for anyone looking for insight into what drives value in a building enterprise and how to account for every special consideration. The report includes a case study that will illuminate and inform any stakeholder's thinking. Expert contributors analyze actual market comps from the DealStats transaction database along with industry intelligence from *The Business Reference Guide*. [Learn more >>](#)

CBV Institute's BVR portal provides free access to BVR's most complete knowledge library, providing business valuation research, news, books and archived webinars. For instructions on how to unlock this wealth of information, please [click here](#) and log in.

Through the CBV Institute portal, Members and Registered Students have **free access** to, among other things:

- BVRResearch Pro, an online searchable library providing complete access to news, articles, legal digests, books, and webinar transcripts. This library includes important business valuation legal cases and analysis from BVLaw (3,400+ court case digests), 10,000+ BVR and partner articles, a digital library of 70+ BVR-published books, guides, and special reports, 570+ BVR transcripts from current and historical webinars.
- BVUpdate, a monthly newsletter with the latest business valuation news plus online search of 5,000+ articles, as well as access to the online BVU search engine and newsletter archives.

- BVR past events, a library of on-demand training with a wealth of CPD opportunities. This library contains an on-demand archive of every BVR past event (600+), including web workshops, webinars, and special series, including access to the presentation materials.

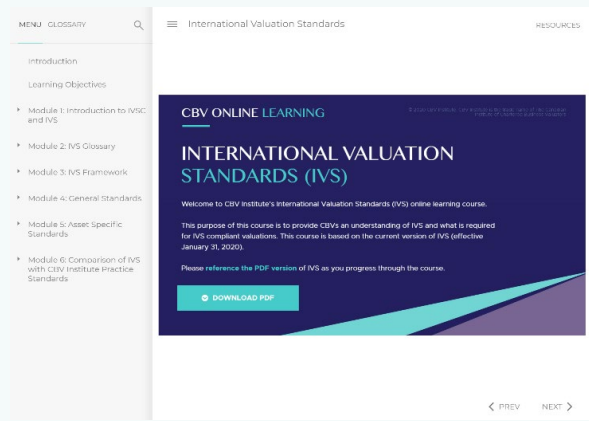
**New for 2020:** BVR Cost of Capital Professional - An alternative to the Duff & Phelps Cost of Capital Navigator, BVR’s Cost of Capital Professional platform provides business valuers with equity risk premia, size premia, risk free rates and an online platform (with data similar to the original Ibbotson SBBI data) that allows users to compute cost of equity and WACC estimates.

## TOPICS IN IVS

### NEW IVS COURSE FROM CBV INSTITUTE FREE REGISTRATION NOW OPEN!

We are excited to announce the new online course on International Valuation Standards (IVS) is now available. Designed and created by CBVs for CBVs, this custom course covers what CBVs and Students should know and understand to complete IVS compliant valuations.

- Based on the latest version of IVS, in effect as of January 31, 2020
- Provides 3 hours of verifiable CPD, subject to passing a test on completion
- On successful completion, CBVs obtain the special notation “IVS trained” on the “Find a CBV” locator on [cbvinstitute.com](http://cbvinstitute.com); and also appear in the IVS Providers database at [ivsc.org](http://ivsc.org)
- Until December 31, 2020, course registration is being offered at no charge. A course fee is effective in 2021.



CBV Institute continues to pursue a comprehensive process of IVS adoption consultations with multiple stakeholders in Canada and internationally. The new course was developed to provide recommended IVS preparation for CBVs and Students. As IVS continue to gain recognition and acceptance around the world, there will be an increased need for CBVs who are trained to meet IVS requirements.

[More information and sign-up here!](#)

## CBV INSTITUTE EVENTS

Our staff and volunteers are excited to deliver a lineup of leading-edge and thought-provoking events.

Be sure to check out our [webinars page](#) regularly for updates as there are always CPD opportunities being added!

- [Webinar: CBV Women in Valuation – Leadership and Happiness](#)  
*October 7, 2020*  
Featuring: Erica Willick, CPA, CA, internationally published author, health coach, and expert in the field of wellbeing for working women
- [Webinar: USMCA Trade Deal – The Path Forward](#)  
*October 13, 2020*  
Featuring: Russell W. Crawford - Partner, National Leader, US Corporate Tax – KPMG Canada  
Joy Nott - Partner, Trade & Customs - KPMG Canada  
Luis Abad - Principal, Washington National Tax, Trade and Customs Services - KPMG US  
Cesar Buenrostro – Leading Partner of International Trade and Customs – KPMG Mexico
- [Webinar: Contractual Language: Drafting Tips from the CBV Trenches](#)  
*October 15, 2020*  
Featuring: Barbara Morton, Partner - E&Y, and Terence Crohn - Vice-President, E&Y

- [Webinar: The Rise of Family Offices - Investment Processes and Valuation Governance](#)  
October 20, 2020  
Featuring: Federico Jost, Partner - Blue Opal Capital
- [Webinar: CPD Event for Atlantic Canada to Business Valuers](#)  
October 26, 2020  
Featuring: 13 exciting presenters over 5 sessions
- [Webinar: Leases – IFRS 16 & ASC 842](#)  
October 27, 2020  
Featuring: Susan Glass, Retired Partner – KPMG
- [Webinar: Introduction to the Valuation of Complex Financial Instruments](#)  
December 1, 2020  
Featuring: Oksana Westerbeke, Principal, Forensic Advisory Services – Grant Thornton LLP

## CBV INSTITUTE PODCASTS & PAST WEBINARS

CBV Institute has many [podcasts](#) and [past webinars](#) available.

## CBV INSTITUTE BRINGING MORE CPD OPPORTUNITIES TO YOU!

- [Family Dispute Resolution Institute of Ontario and Family Mediation Canada Joint Conference](#)  
November 16, 2020 - Foundations to Mastery

CBV’s who are interested in Family Law will be particularly interested in the financial stream of the conference, which will feature panel presentations on various topics, including:

- The differences between various Family Law Financial professionals
- The intersection of Family Law and Insolvency
- The impact Covid-19 has on family law income and valuation calculations.

In addition, CBV’s will also be interested in the discussions of complaints against FDR professionals and the use of technology in FDR.

- [Free iiBV Webinar – Impact of COVID-19 on Business Valuations](#)
- [iiBV Online Courses Available](#)
- [Duff & Phelps Cost of Capital Navigator](#)

## EMPLOYMENT OPPORTUNITIES

09/24/20	Rudson Valuation Group	TORONTO	<a href="#"><u>Valuations Associate</u></a>
09/24/20	Kalex Valuations Inc.	TORONTO	<a href="#"><u>Valuations Manager, Associate or Senior Manager</u></a>
09/08/20	PSB Boisjoli	MONTREAL	<a href="#"><u>Conseiller(ère) Principal(e) Groupe Services-Conseils</u></a>
08/31/20	ap Valuations Limited	TORONTO	<a href="#"><u>Senior Associate</u></a>
07/28/20	Investissement Québec	MONTREAL	<a href="#"><u>Conseiller-expert, évaluation d'entreprises (2 postes – Montréal)</u></a>
07/20/20	Blair Mackay Mynett Valuations Inc.	VANCOUVER	<a href="#"><u>Associate – Business Valuations and Litigation Support</u></a>
07/15/20	Grewal Guyatt LLP	RICHMOND HILL	<a href="#"><u>Senior Manager – Business Valuations and Litigation Support</u></a>

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If you have any questions, please contact us: [info@cbvinstitute.com](mailto:info@cbvinstitute.com)