



## Dental Practice Valuations in 2016 – A Glimpse Into an Industry

Wednesday May 18, 2016

12:00 PM – 1:00 PM ET

### Presentation Overview

Dental Practices Valuations require expertise as unique as the industry itself. Dentists know very little about financial matters and financial experts (generally) know very little about the practice of dentistry (except that it is something they want to avoid experiencing first hand). Join Jared Behr, Director of Valuation Services (Horizon Chartered Professional Accountants Ltd.) for this one hour presentation which will look at key trends in 2016 and specific factors that are taken into account when determining the value of the shares or assets of a privately owned dental practice. Dental practice purchases are generally a highly leveraged transaction (i.e. financed mostly by new debt) and the valuations are commonly used by the “big banks” when assessing the debt capacity and reasonability of the purchase price (i.e. their willingness to lend and at what rates).

### Presenter

**Jared M. Behr, CPA, CA, CBV representing Horizon Professional Chartered Accountants Inc., Vancouver BC**

Since 2007, Mr. Behr has worked exclusively with privately owned companies and entrepreneurs providing a diverse set of accounting and financial services with a primary focus on business advisory and tax. Mr. Behr has prepared and provided support services on valuation reports prepared in accordance with the Canadian Institute of Chartered Business Valuators in a variety of contexts, including but not limited to: family law, shareholder disputes, corporate reorganizations, Employee Stock Ownership Plans (ESOP), acquisition and divestiture, and estate planning.

Some of the industries in which valuation reports have been prepared include: restaurant & hospitality, manufacturing, marketing, property & casualty insurance brokerage, professional services (i.e. accounting, legal, dental, medical etc.), environmental consulting, wholesale and retail clothing, and construction. Over the past two years Mr. Behr has provided valuation and advisory services for more than 10 professional dental practice purchases and/or sales including a reasonability assessment of the purchase price, preparing goodwill calculations, advising on purchase and sale agreement terms and/or formal valuation opinions.

Mr. Behr is presently the Director of Valuation Services at Horizon Chartered Professional Accountants Ltd. and provides a wide variety of advisory services to private owner/manager enterprise clients, external legal counsel and other professionals.

**Register**      <https://cicbv.ca/events/dental-practice-valuations-in-2016-a-glimpse-into-an-industry/>

**Fees**            \$ 75.00 + applicable provincial taxes

Once you register for this webinar, no refunds will be issued, however you may substitute your attendance with someone else as long as a written request is emailed in advance.

**Log-in information will be sent to you the day before the webinar.**

**CE Credit**      1.0 hour