

# THE CANADIAN INSTITUTE OF CHARTERED BUSINESS VALUATORS

## Toronto Workshop Committee

Presents:

### **“Valuation in the Current Economic Environment”** (including distressed assets, discount rates, and the use of and availability of leverage)

#### Presenters:

- Chris Ferrara, CBV – Teachers’ Private Capital
- William Farrell, CBV – CCC Investment Banking

The strength of the economy and the availability of leverage are two key drivers in determining value for strategic and private equity buyers. During the last 18 months, both of these elements have experienced a significant amount of volatility. In this workshop, the speakers will examine these items and their impact on discount rates and transaction structures. They will also discuss the resultant impact on valuation methodology by strategic and private equity buyers and provide some perspective on how, in practice, these types of buyers should be treated.

**Tuesday April 20, 2010** – Hyatt Regency Toronto on King (370 King St. W.) – Regency D/E Room

6:00 PM – 7:00 PM: [Buffet Dinner](#)

7:00 PM – 8:00 PM: [Workshop Presentation](#)

#### FEES:

Members & Students - **\$65.00** (incl. GST. \$2.86) / Guests - **\$75.00** (incl. GST. \$3.33)

**Payment is required at time of registration (we accept Visa, MasterCard, or cheque)**

**Note:** The above fee does not apply to those who prepaid for the series of 2010 workshops, however prepaid workshop attendees who wish to attend this session are required to reserve their seats.

#### REGISTER:

**Online:** <https://www.cicbv.ca/1002TOWorkshopEven>

**Phone:** Deborah Pelle - (416) 977-1117 x222

**E-Mail:** [pelled@cicbv.ca](mailto:pelled@cicbv.ca)

**Mail** (address below): please call or e-mail to reserve a space before mailing your cheque

**Registration Deadline: Noon on Tuesday April 13<sup>th</sup>, 2010 (cancellations will not be accepted after this date)**

#### Toronto Workshop Committee

*Bill Farrell (Chair)*

*Chris Ferrara*

*Steven Hacker*

*Chris Nobes*

*Martin Pont*

*Melanie Russell*



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